



# ALDERSGATE DAY SCHOOL 2024 FALL CONSIGNMENT PACKET Oct 23rd-26th, 2024

**Donations may be dropped off at the Day School office starting April 8th.**

## **Drop Off Merchandise (Aldersgate Wesley Hall, Door 1):**

Monday, Oct 21st, 8:30 am- 2:00 pm (donations only)  
Tuesday, Oct 22nd, 8:30 am – 2:00 pm  
Wednesday, Oct 23rd, 8:30 am – 2:00 pm (donations until 2PM)

### **Merchandise & Donation Weekend Drop Off Dates (Residence in 22308)**

**For those who cannot make the weekday drop off times.**  
Saturday, October 19th & Sunday October 20th , 8:00 am to 12:00 Noon  
Leave in garage which will be left open  
Contact [consignorcoordinator@gmail.com](mailto:consignorcoordinator@gmail.com) for exact address

## **Shopping Dates**

Wednesday, October 23rd, 5:00-7:00 pm (*volunteers only*)  
Thursday, October 24th, 8:00 am – 2:00 pm, and 5:00 – 7:00 pm  
Friday, October 25th, 8:00 am – 2:00 pm  
Saturday, April 26th, 8:00 am – 1:00 pm (Half Price Day)

**ALL DONATIONS WELCOME!**

**NEW FOR 2024!**

**ACCEPTING WOMENS DRESSES!**

**BREAKFAST BUNCH (Like Lunch Bunch but 8-9am)!**

Contact Brittany Patterson and Koko Bahler at [consignorcoordinator@gmail.com](mailto:consignorcoordinator@gmail.com)  
for a consignor number

**PLEASE READ THROUGH ALL POLICIES CAREFULLY.  
SIGN AND RETURN AGREEMENT TO DAY SCHOOL OFFICE**

On behalf of Aldersgate Day School we thank you for your interest in the Children's Clothing and Equipment Consignment Sale.

### **SALE BENEFITS**

For 25+ years every Spring and Fall Aldersgate Day School has organized this sale so that we can:

1. help raise much needed funds for our school. This year we are raising funds toward operations and enhanced school security.
2. help parents earn extra cash for their once-loved items
3. help parents, grandparents, caregivers & teachers buy "new to them" items at considerable savings!
4. help the environment by recycling once-loved items to new homes or charities

We have compiled this packet to help make this a fun and profitable fundraiser for everyone.

Please read through the packet carefully and follow the instructions completely.

After reading the entire packet, if you have questions please email [consignorcoordinator@gmail.com](mailto:consignorcoordinator@gmail.com) or contact the Day School office at 703-768-8351.

### **CONSIGNED ITEMS**

Consignors receive 50% of the ticketed price of all sold items and agree to tag and display all of their items in accordance with the guidelines given in this packet.

Consignors may choose to have unsold items either:

- A. **donated charity** chosen by the Day School, or
- B. **returned to them by marking an "R" on the tag.**
  1. Must pick up unsold items no later than **12:00 pm on Saturday, October 26th.**
  2. ALL ITEMS UNCLAIMED BY 1:00 pm WILL BE DONATED TO CHARITY

**BOOKS, AND TOYS MAY NOT BE MARKED FOR RETURN**

### **DONATED ITEMS**

Donated items are priced and tagged by sale volunteers. Any unsold items will be donated to a charity chosen by the Day School.

# CHOOSING YOUR ITEMS

Whether you choose to consign or donate your items, please follow the guidelines below:

## Acceptable Merchandise for Spring Sale

Children's clothing (infant to 16) – **Spring and Summer Items Only**

All Infant/toddler furniture and equipment

Children's books, computer games and video/audio tapes\*\*

Toys, bikes and riding toys

Gently Used shoes, boots, and skates

Maternity clothing

Women's Dresses

**BOOKS AND TOYS MAY NOT BE MARKED FOR RETURN**

**Only GENTLY USED shoes will be displayed**

## Unacceptable Merchandise

Clothes that are dirty, have stains, tears, or holes

**Unpackaged underwear**

**Shoes with holes or that are scuffed or damaged**

Fast Food Toys

Equipment that doesn't meet current safety standards

Recalled items

ALL MERCHANDISE MUST BE CLEAN (no musty odors), FREE FROM STAINS, WORN PATCHES AND FABRIC PILLING. PLEASE INSPECT ALL ITEMS FOR QUALITY BEFORE BRINGING TO SALE. ITEMS DEEMED TOO WORN TO SELL WILL BE PULLED FROM THE TABLES AND MAY OR MAY NOT BE RETURNED TO CONSIGNOR.

PRICE:
CONSIGNOR #:
Place "R" here if item is to be returned: <input type="checkbox"/>
Size and Item Description:

# PRICING AND TAGGING ITEMS

1. Sign up by emailing ([consignorcoordinator@gmail.com](mailto:consignorcoordinator@gmail.com)) to receive your consignor number.
2. Prepare your tags. (Please remember someone counts these tags by HAND, try and make it as easy as possible for them by following the instructions below).
  - ❑ Clearly write your consignor number on each tag on the tag sheet and photocopy onto **colored** paper (**all the same color**, please use a color, off white & pale yellow are not acceptable).
  - ❑ Write an "R" in the lower right corner of the tags for those items you want returned to you if not sold.
  - ❑ BOOKS AND TOYS MAY NOT BE MARKED FOR RETURN.
  - ❑ Only gently used shoes will be displayed for purchase.
  - ❑ **Please use the tag template on the last page and print at full size.**
  - ❑ DO NOT USE Dot Labels, white or colored stickers/shipping labels/etc. They are too hard to read and to remove.
  - ❑ **AGAIN, DO NOT USE WHITE PAPER. White paper for donations only.**
3. Please submit only **SPRING & SUMMER** items.
4. To tag clothing use a **Tagging Gun** (preferred) or safety pins (**NOT straight pins or staples**).
5. To tag non-clothing items use strong tape. Items not tagged properly will not be accepted.
6. This is a consignment sale and a fundraiser, not a yard sale. Please price items to reflect at least 25% of the retail value.
7. **Minimum tag price is \$1.00.** You may bundle or bag smaller items such as socks, onesies, t-shirts, etc.
- 8. Must price items in increments of \$1.00. Items not priced in even \$1.00 increments will have their price rounded down.**

**AGAIN, ALL MERCHANDISE MUST BE CLEAN (no musty odors), FREE FROM STAINS, WORN PATCHES AND FABRIC PILLING. PLEASE INSPECT ALL ITEMS FOR QUALITY BEFORE BRINGING TO SALE. ITEMS DEEMED TOO WORN TO SELL WILL BE PULLED FROM THE TABLES AND MAY OR MAY NOT BE RETURNED TO CONSIGNOR.**

## Pricing Guidelines based on past sales:

ITEM	SIZE	SUGGESTED PRICE
<b>EQUIPMENT</b>		
Strollers, Swings, Beds, Pack-n-Plays, Highchairs, Rocking Chairs, Changing Tables, Car Seats, Exersaucers, etc.		25% - 45% off retail if the item is in good or very good condition. If the item is in fair condition, 50%-60% of retail.
Baby Activity Mats		\$10.00 - \$35.00 (in good condition) \$2.00 - \$7.00 (in fair condition)
Baby Carriers and Slings *some brands sell for higher prices than others		Baby Bjorn (\$10.00 - \$20.00) Ergo (\$30.00 - \$60.00) Kelty (\$35.00 - \$45.00) Moby Wrap (\$15.00 - \$25.00) Others (\$8.00 - \$13.00)
Monitors		25%- 50% of retail
White Noise machines/night lights		25%-50% of retail
Bouncy Seat		\$10.00 - \$35.00
Backpacks		\$2.00 - \$10.00
Bumbos		\$15.00 - \$20.00
Car Seat		\$18.00 - \$70.00
Travel Accessories: Mirrors, Covers, bases		\$2.00 - \$8.00
Excersaucer and Jumperoos		\$10.00 - \$40.00
Highchairs		\$15.00 - \$40.00
Pack and Play		\$10.00 - \$30.00
Strollers		Single Umbrella Stroller (\$5 - \$10) Single Stroller (\$30.00 - \$40.00) Single Jogging (\$40.00 - \$60.00) Double Stroller (\$25.00 - \$50.00) Double Jogging (\$50.00 - \$100.00)
Swings		\$10.00 - \$50.00
<b>Sports Equipment</b>		
40- 50% of retail		
<b>TOYS</b>		
Barbies & Barbie accessories		\$3.00 - \$10.00
Legos- complete sets		\$4.00 - \$20.00
Dollhouses (large free standing)		50% of retail
Dollhouses (table size)		\$4.00 - \$15.00
Dolls		\$2.00-\$10.00
Electronic Toys		\$3.00 -10.00
Blocks/Building toys		\$3.00-\$10.00
Action Figures/Sets		\$2.00-\$10.00
Games		\$1.00 - \$4.00
Infant Toys		\$1.00 - \$3.00
Disney/TV brand Toys		40-50% of retail
Art & Craft Kits		\$2.00-\$5.00
Large cars, trucks, planes, etc. (not ride-on)		\$4.00 - \$7.00
Play Kitchens		\$10.00 - \$40.00
Puzzles		\$1.00 - \$4.00
Balls, packages of balls		\$1.00- \$3.00

Bath Toys		\$1.00-\$4.00
Ride-on toys, Push Toys and Play Grocery Carts		\$4.00 - \$10.00
Slides and climbing equipment		25% - 50% of retail
Packs of small cars, trucks etc.		\$2.00 - \$5.00
Train Sets		\$3.00 - \$15.00
Train Tables		\$20.00 - \$30.00
<b>BATH AND POTTY</b>		
Baby Bath		\$2.00 - \$5.00
Diaper Bags		\$5.00 - \$18.00
Diaper Pails		\$2.00 - \$5.00
Diapers, Wipes, Wipe Warmers, Changing Pads		\$1.00- \$5.00
Potty Chairs or potties		\$2.00 - \$8.00
Towels and bathrobes		\$1.00 - \$3.00
<b>FEEDING</b>		
Bottles/Cups/Utensils/Plates		\$1.00- \$4.00
Lunch Boxes/Bento Boxes		\$2.00 - \$4.00
Bottle Sterilizers and Warmers		\$5.00-\$12.00
Booster Seats		\$4.00 - \$10.00
Boppy and other nursing pillows		\$3.00 - \$8.00
Breast Pump		40% - 50% off of retail \$26.00 - \$150.00 (depending on condition)

<b>BEDDING AND ROOM DÉCOR</b>		
Blankets & Quilts	twin or full	\$5.00 - \$15.00
Blankets, Quilts, Bumper Pads	crib and toddler	\$2.00 - \$6.00
Crib Linen or Toddler Bed- complete sets		\$8.00 - \$25.00
Crib Sheets, Mattress Pads *some brands sell for higher prices than others (i.e. pottery barn vs. carters)		\$1.00 - \$4.00
Mobiles		\$3.00 - \$8.00
Toy Baskets		\$2.00-\$6.00
Twin or full bed sheeting		\$3.00 - \$8.00
Wall art, pictures, and other wall décor		\$3.00 - \$10.00
<b>BOOKS AND DVDS</b>		
Books		\$1.00 - \$4.00
DVDs		\$1.00 - \$2.00
Videos		\$1.00
<b>SHOES</b>		
Girls Shoes	infant	\$2.00 - \$4.00
	4 - 5 1/2	\$2.00 - \$5.00
	6 and up	\$3.00 - \$12.00 (quality matters)
Boys Shoes	Infant	\$2.00 - \$4.00
	4 - 5 1/2	\$2.00 - \$5.00
	6 and up	\$3.00 - \$12.00 (quality matters)
Rain Boots	any size	\$3.00 - \$9.00
Flip-flops, beach shoes, water shoes	any size	\$2.00 - \$5.00

<b>CLOTHING</b>		
Girl tops, sweaters, sweatshirts, etc	0-18 months	\$1.00 - \$3.00
	18- 24 months	\$2.00 - \$4.00
	2T and above	\$2.00 - \$5.00
Girl Pants and shorts	0-18 months	\$1.00 - \$3.00
	18- 24 months	\$2.00 - \$4.00
	2T and above	\$2.00 - \$5.00
Girl Outfits match tops to bottoms (same sizes, please) to maximize your sale	0-18 months	\$3.00 - \$5.00
	18- 24 months	\$4.00 - \$6.00
	2T and above	\$4.00 - \$8.00
Boy tops, sweaters, sweatshirts, etc.	0-18 months	\$1.00 - \$3.00
	18- 24 months	\$2.00 - \$4.00
	2T and above	\$2.00 - \$6.00
Boy pants and shorts	0-18 months	\$1.00 - \$3.00
	18- 24 months	\$2.00 - \$4.00
	2T and above	\$2.00 - \$6.00
Boy Outfits match tops to bottoms (same sizes, please) to maximize your sale	0-18 months	\$3.00 - \$5.00
	18- 24 months	\$4.00 - \$6.00
	2T and above	\$4.00 - \$8.00
Pajamas, Sleepers, etc.	0-18 months	\$1.00 - \$3.00
	18- 24 months	\$2.00 - \$4.00
	2T and above	\$2.00 - \$5.00
Dresses		\$3.00 - \$7.00
Dress-up and Halloween Costumes		\$3.00 - \$10.00
Formal Wear		\$5.00 - \$16.00
Layette, Onesies, Gowns		\$1.00- \$3.00
Maternity Clothes		\$3.00 - \$10.00
Womens Dresses		\$5.00 - \$25.00
New Kids Underwear (original package only)		\$1.00 - \$2.00
Receiving Blankets, Burp Cloths, Bibs, etc		\$1.00 - \$3.00
Socks and Tights (good-to-great condition)		\$1.00 - \$2.00
Swimsuits		\$2.00 - \$5.00
Girls Bows- packs		\$2.00 - \$4.00
Sun hats		\$2.00 - \$4.00
Rain Jackets & Light Weight Jackets		\$3.00 - \$10.00
Swaddlers		\$2.00 - \$4.00
Winter Hats, Gloves, Mittens		\$1.00 - \$6.00
Winter Coats and Snow Pants		\$4.00 - \$13.00
Designer Corner * See next page *		\$6.00 - \$18.00

# IMPORTANT DATES AND TIMES

## Merchandise Drop Off Dates (Wesley Hall)

**October 21st (Monday) Donations ONLY.** Volunteers needed to help price donations.  
8:30 am – 2:00 pm

**October 22nd (Tuesday)** Donations and consignments accepted. Volunteers needed to help  
8:30 am – 2:00 pm price donations.

**October 23rd (Wednesday)** Donations and consignments accepted. Volunteers needed to help  
8:30 am- 2:00 pm price donations.

## Merchandise Drop Off Dates (Personal Residence in 22308) This service is for those who cannot make it during the times above.

Oct 19th (Saturday) & Oct 20th (Sunday)

8:00 am to 12 noon Leave in garage which will be left open  
Email [consignorcoordinator@gmail.com](mailto:consignorcoordinator@gmail.com) for address.

## Shopping Dates

**Oct 23rd (Wednesday)** VIP Shopping. All volunteers may come and shop.  
5:00 pm – 7:00 pm **(Volunteers Only)**

**Oct 24th – (Thursday)**  
8:00 am – 2:00 pm Sale Open. Volunteers needed.  
5:00 pm – 7:00 pm Sale Open. Volunteers needed.

**Oct 25th – (Friday)**  
8:00 am – 2:00 pm Sale Open. Volunteers needed.

Oct 26th – (Saturday)  
8:00 am – 1:00 pm Sale Open. 50% Off All Items. Volunteers needed.

## Pick –Up unsold items

**Oct 26th – (Saturday)**  
**12:00 pm** Any items remaining after 1:00 pm will be donated to charity.



## New for Spring 2024!

For the first time ever we will accept **women's dresses**.

DRESSES ONLY!! Accepting All Sizes!

Not skirts, tops, wraps, or anything you're trying to convince us could be a dress.

Best Practice Suggestions for Identifying which dresses to consign:

- Dress was made/bought new in the past 7 years
- Dress is made by a women's brand. Not a teen/tween brand (Tween brands may be consigned in the Children's section)
- Suggested Pricing:
  - Target, H&M, Amazon, and the equivalent- \$5.00-\$8.00
  - Gap, Banana Republic, Ann Taylor, Zara, and the equivalent- \$8.00- \$17.00
  - Tuckernuck, Nordstrom, Boden, and the equivalent- \$18.00 - \$30.00
- Condition and brand dependent 30-40% of retail sells best

For the first time ever we will have **Breakfast Bunch**  
8:00-9:00am (like Lunch Bunch but earlier!)

Want to shop before 9am without the kid(s)? Sign up Aldersgate Day School students with Laura in the office ([laura@aldersgate.net](mailto:laura@aldersgate.net)) and drop them in Founders Hall to play while you shop.  
\$10 per child.

## Quick Reference/Cheat Sheet For Donations and Tagging

### Items that sell well:

Legos, Toys, Trucks, Clothing (Always a demand for sizes 7 and Up!), High Chairs, Strollers, Kids Kitchens, Sporting equipment, All baby equipment,

### Clothing Brands that Sell Well:

Nike, Under Armour, Adidas, Hurley, H&M, Zara, Carters, Cat & Jack (Target), Janie & Jack, Athleta, Boden, Jcrew/Crew Cuts, Gap, Disney, Polo, Primary, Wonder Nation(Walmart), Jumping Bean(Kohls), Old Navy, Hanna Andersson, Okie Dokie, Sammy & Nat, Abercrombie, American Eagle, Justice, Mango, Burts Bee, Billabong, Little Me, Habitual Kids, Levis, KicKee Pants, LL Bean, Ruffle Butts, Columbia, Izod, Michael Kors, Nautica, Timberland, Zella, Sonoma, North Face, Lands End, Epic Threads, Max & Olivia, Puma,

Suggested pricing for the above items is 25%- 35% of retail.

### **Pricing Example:**

Target, Old Navy, H & M, Carters, and the equivalents- Best to price \$1.00 - \$4.00

Gap, Nike, Adidas, Crew Cuts and the equivalents- Best to price \$3.00- \$9.00

We find most clothing items should be priced \$12.00 or below to sell, does not include coats

Designer Corner: We have 2 round racks for higher end clothing brands that are in NEW or LIKE NEW Condition. Suggested brands are:

Anavini, Bailey Boys, Barbour, Bella Bliss, Beaufort Bonnet, Brown Bowen, Burberry, Citizens, Classic Prep, Feltman Brothers, Jacadi, James & Lottie, J.Bailey, Janie & Jack, Joes Jeans, Juicy, Kissy Kissy, Little English, Lila & Hayes, Liam & Lilly, Lilly Pulitzer, Luigi, Lullaby Set, Magnetic Me, Magnolia Baby, Marco & Lizzy, Minnow, Nellapima, Patagonia, Peggy Green, Peter Millar, Nordstrom Brand, Petit Baby, Pink Chicken, Proper Peony, Ralph Lauren, Reiss, Seven Jeans, Smocking Bird, Sophie & Lucas, Splendid, Vineyard Vines

Suggested Pricing here is : Pricing \$8.00- \$18.00

Shoes: Please be selective, well worn shoes do not sell well

Larger/Higher Value Items Sell better assembled/displayed: If consigning one of these at drop off please let one of the co-chairs know so we can ensure the item is easily seen by all.

## Volunteers!

We need MANY volunteers throughout the week to help set up, work the sale, and cleanup. Please sign up for a two hour shift (or more) [sign up here](#). Volunteering is a fun way to support the Day School and meet other parents.

**No experience necessary!** Depending on the shift, volunteers will inspect, tag and place donations out for sale, detag & bag sold items, keep the shopping area neat and organized, help customers carry items to their car, etc. All very easy to do! Don't worry about check out, there will be dedicated staff who will run the check out table, tally tags and accept payments.

### Volunteer perks:

1. VIP shopping! Wednesday, Oct 26th from 5:00-7:00 pm.
2. FREE Lunch Bunch 12:00-2:00 pm during your shift for your Day School student(s)!
3. NEW THIS YEAR: FREE Breakfast Bunch 8:00-9:00 during your shift. MUST CONTACT [Laura@aldersgate.net](mailto:Laura@aldersgate.net) or call 703-768-8351 for Breakfast or Lunch Bunch.

### Sale Rules

1. **ONCE AGAIN, ALL MERCHANDISE MUST BE CLEAN (no musty odors), FREE FROM STAINS, WORN PATCHES AND FABRIC PILLING. PLEASE INSPECT ALL ITEMS FOR QUALITY BEFORE BRINGING TO SALE. ITEMS DEEMED TOO WORN TO SELL WILL BE PULLED FROM THE TABLES AND MAY OR MAY NOT BE RETURNED TO CONSIGNOR.**
2. Consignor assumes all responsibility for theft or loss.
3. Items with altered prices will not be sold.
3. Cash, checks, PayPal and credit accepted for payment.
4. All sales are final.

### Getting Paid

1. Before dropping off consigned items, each consignor must. . .
  - Complete and sign an “**Acceptance of Consignment Terms and Agreements:**”
  - Submit a pre-addressed and stamped envelope. If you do not submit a SASE we will deduct \$2 from your proceeds.
2. Checks will be mailed within three (3) weeks of the end of the sale.
3. No checks will be issued for less than \$5.00.



**Acceptance of Consignment Terms and Agreements  
Must hand in prior to dropping off consigned items.**

Please ***initial*** next to each line indicating your acceptance of the Consignment Terms and Agreements and then complete and sign the bottom of this form.

INITIAL HERE	I AGREE:
	<b>Sale officials reserve the right to reject any item considered unacceptable due to condition or tagging.</b>
	Consignor assumes all responsibility for theft or loss.
	Items with altered prices will not be sold unless the consignor approves the sale.
	<b>Items will be marked in increments of \$1.00.</b>
	All merchandise must be clean (no musty odors), free from stains, worn patches and fabric pilling. I have inspected all items for quality before bringing to sale. I understand all items deemed too worn to sell will be pulled from the tables and may or may not be returned to me.
	<b>Consignment items that I marked with an “R” will be picked up by 12:00 pm on the last day of the sale.</b> I understand that if I do not pick them up by the appointed time that they will be donated to a charity chosen by the Day School. I understand Books and Toys may NOT be marked for return. I will pick up my books and toys before noon on Saturday if I wish to have them back.
	Consignors will receive 50% of the sale price on all of their items that are sold on each day of the sale, including Half Price Day.
	Before dropping off consigned items, each consignor must: a. Complete and sign this acceptance form b. Provide a self-addressed stamped envelope. <b>I realize if I do not provide a SASE \$2 will be deducted from my proceeds check.</b>
Name: _____ Consignor Number: _____	
Address: _____	
Phone Number: _____ Email: _____	

I, \_\_\_\_\_ agree to the above terms.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

PRICE: CONSIGNOR # Place "R" here if items is to be returned: <input type="text"/>	PRICE: CONSIGNOR # Place "R" here if items is to be returned: <input type="text"/>	PRICE: CONSIGNOR # Place "R" here if items is to be returned: <input type="text"/>	PRICE: CONSIGNOR # Place "R" here if items is to be returned: <input type="text"/>	PRICE: CONSIGNOR # Place "R" here if items is to be returned: <input type="text"/>	PRICE: CONSIGNOR # Place "R" here if items is to be returned: <input type="text"/>
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**MUST USE COLOR PAPER (DO NOT USE WHITE)**  
**MUST COPY FULL SIZE MUST PRINT CLEARLY**  
**Must be in increments of \$1 (no cents).**  
 Failure to follow proper tagging requirements will result in forfeiture of consignor payout.

PRICE: CONSIGNOR # Place "R" here if items is to be returned: <input type="text"/>	PRICE: CONSIGNOR # Place "R" here if items is to be returned: <input type="text"/>
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